

### **UNIQA Insurance Group AG**

3M22 Results

Solid core business performance in uncertain environment

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# Group Results Highlights

#### **Executive Summary 3M22**

- Gross written premiums<sup>(a) (b)</sup> increased by 4.3% compared to 3M21
- Net combined ratio increased to 92.8% (90.9% in 3M21)
- Net cost ratio decreased to 26.8% (27.2% in 3M21)
- Net investment result increased to EUR 170m (EUR 150m in 3M21)
- Earnings before taxes of EUR 113m (EUR 112m in 3M21)
- Consolidated profit at EUR 106m (EUR 89m in 3M21)

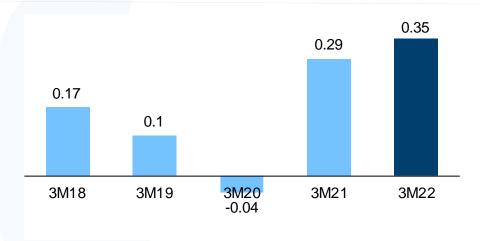
#### Snapshot 3M22

EURm	3M21	3M22	▲%		
Gross premiums written <sup>(a)</sup>	1.783	1.859	4.3%	_>	Growth in AT (3.9%) and CEE (5.6%)
Premiums earned (retained)	1.418	1.473	3.9%		
Net investment income	150	170	12.9%	<u>\</u>	Higher current income and positive FX valuation
Insurance benefits	1.024	1.063	3.8%		
Operating expenses (net)	406	419	3.2%	<b>→</b>	Increased net commissions offset lower
thereof admin costs	157	130	-17.3%		admin costs
Insurance technical result	62	59	-4.8%	7	Strong EBT reflecting solid core business
Earnings before taxes	112	113	0.7%		and above run rate investment result
Consolidated profit	89	106	19.0%		COR increased compared to exceptional
Cost ratio group (net)	27.2%	26.8%	-0.4pp	1	good 3M21, but still on very good level
Combined ratio P&C (net)	90.9%	92.8%	1.9pp	/	Higher investment income and lower asset
Investment yield <sup>(b)</sup>	2.6%	3.1%	0.5pp	<b> &gt;</b>	base due to remarkable increase in longer term yields
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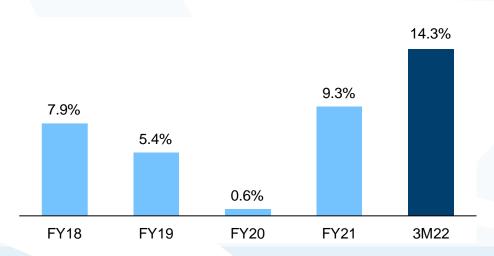
Including savings portion of premiums from unit- and index-linked life insurance
Definition investment yield: annualized investment result divided by average total investments excluding self-used land and buildings

#### **Key Financial Indicators**

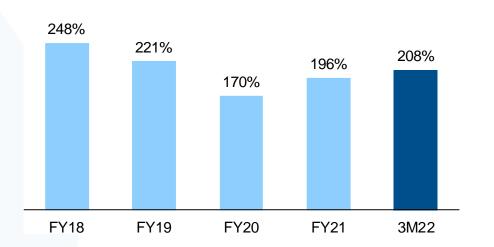
#### **Earnings Per Share (EUR)**



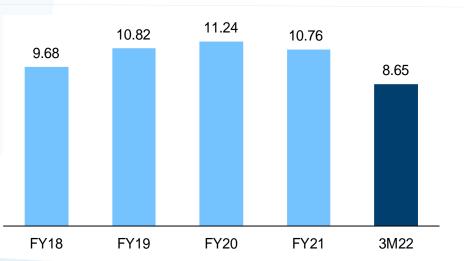
#### **Return on Equity (%)**



#### **Regulatory Capital Position (%)**



#### **Book value per share (EUR)**



## **QUNIQA**Ukraine & Russia

#### Country overview 2021, EURm

Ukraine	Russia
110	74
11	16
7%	1%
41	29
2006	2009
1.3m	0.5m
847	110
	110 11 7% 41 2006 1.3m

- Business in Ukraine ongoing
- New business in Russia stopped
- UNIQA will stay in Ukraine & participate in reconstruction after war
- Help for Ukraine focused on employees & people of Ukraine
- Considering all options for Russian business in cooperation with JV partner Raiffeisen Bank International

#### Bond Exposure, EURm

	Russia				Ukraine		Total			
	Amotrized costs	Market value	Δ	Amotrized costs	Market value	Δ	Amotrized costs	Market value	Δ	
Bonds Home Country	231	186	-46	99	74	-25	331	260	-70	
Bonds TOTAL	386	211	-175	143	93	-51	529	303	-226	

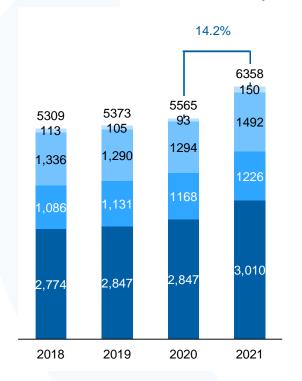
- O Bond exposure & delta is gross: Before deferred profit participation and deferred taxes
- The majority of the locally held bond exposure is in local currency

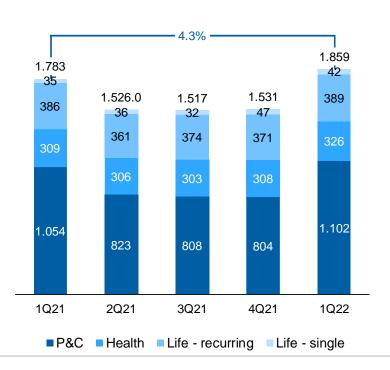


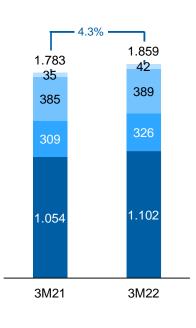
# **Group Results**Results

#### Growth driven mainly by P&C and Health business

#### Gross Written Premium (a) per business line EURm



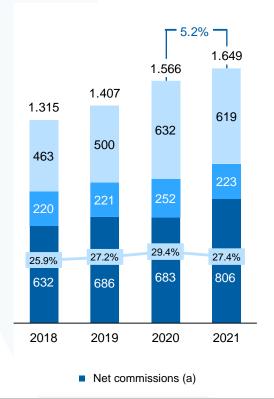


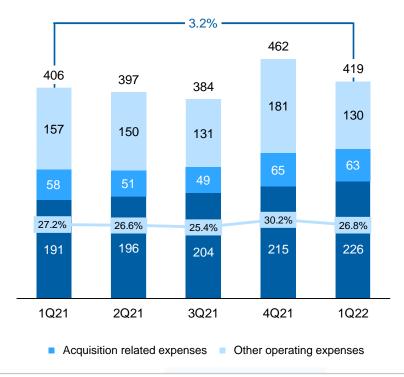


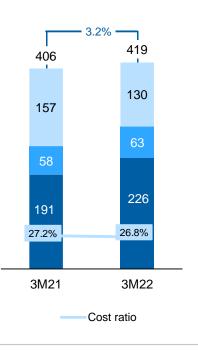
- P&C business up +5%: Solid growth in AT (+6%); Slower growth in CEE region (+3%) especially in motor business
- Health business (+5%): AT (+3%) growth rate at long term trend; UI growing fast from small base
- Life business (+3%): Relatively stable in AT (-0.2%); UI (+10%) mainly driven by PL, SK, RO and SEE

#### Cost ratio decreased to 26.8%

Cost ratio (net) (%), Costs (EURm)



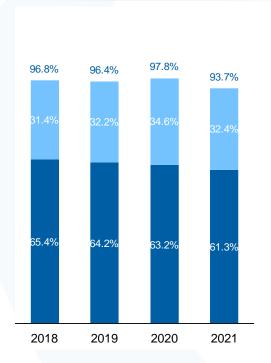


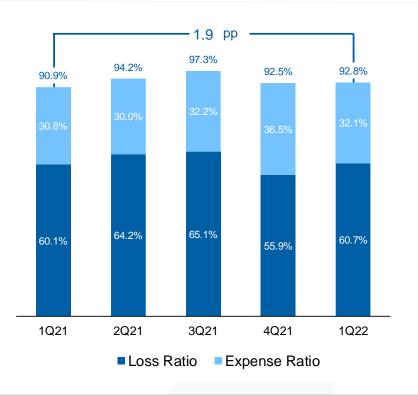


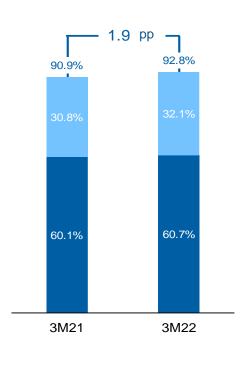
- Lower admin costs due to reduction of personal and IT costs in AT and successful integration of former AXA CEE subsidiaries
- Former AXA CEE integration costs mostly digested; EUR 0.7m included in 3M22
- Investments of EUR 9m in 3M22 (Investments 3M21: EUR 11m) included in other operating expenses

#### P&C: Healthy COR at 92.8%

#### Combined ratio (net) (%)



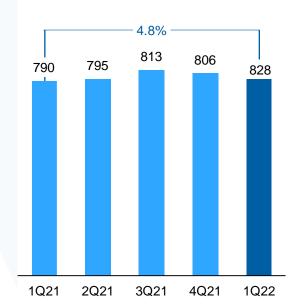




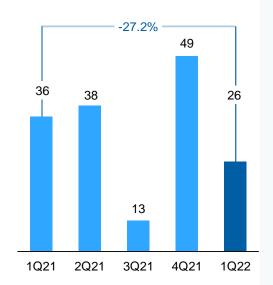
- O Disciplined underwriting, positive run-off result and moderate frequency all led to loss ratio of 60.7%
- O Slightly higher COR compared to very strong 3M21 due to increased large claims, especially in corporate business and higher cost ratio
- Strategic investments of EUR 4m in 3M22 (EUR 3m in 3M21)

#### P&C: EBT EUR 53m reflecting solid underwriting

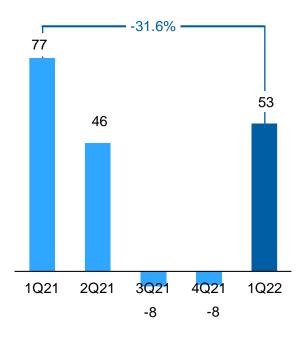
Net premiums earned EURm



Investment result EURm



Earnings before taxes EURm



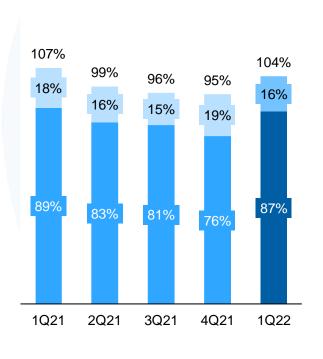
- o Insurance technical result decreased against very strong 3M21, but at EUR 47m still on good level
- o Investment result slightly lower driven by smaller impairments in fixed income
- o In 3M22 EBT of EUR 53m (EUR 77m in 3M21) lower due to lower insurance technical result & lower investment result

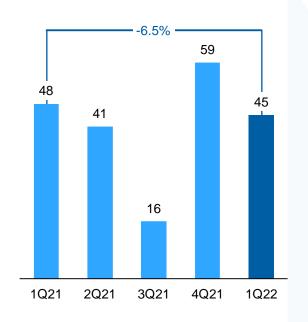
#### Health: Strong EBT contribution due to increased technical result in 3M22

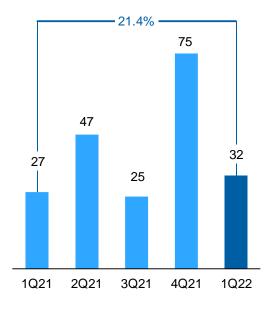
Cost – benefit ratio (%)

Investment result EURm

Earnings before taxes EURm







■Benefit Ratio ■ Cost Ratio

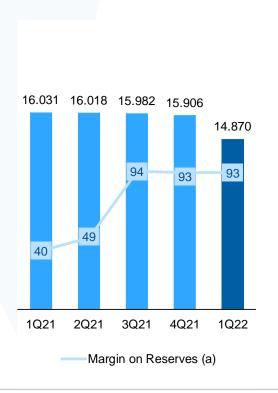
- Underlying benefit ratio in line with long term trend; Seasonality driving increase in first three months
- Slightly decreased investment result in 3M22
- Investment costs of EUR 2m in 3M22 (EUR 3m in 3M21)
- o EBT of EUR 32m (1Q21: EUR 26m) due to improved technical result driven by lower benefits and lower costs

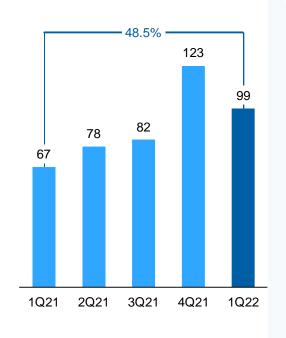
#### Life: EBT increased on back of higher investment result

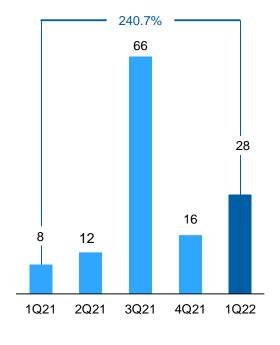
Reserve (net) EURbn

#### Investment result EURm

#### Earnings before taxes EURm







- Reduced market value of unit linked business reflected in total life reserves
- Investment result increased to EUR 100m 3M22 vs EUR 67m in 3M21
- CAPEX (investment costs) of EUR 3m in 3M22 (EUR 3m in 3M21)
- O EBT of EUR 28m (3M21: EUR8mn) due to increased investment result

#### **Investment Activity**

#### Investment income EUR



#### Investment allocation by asset class



Net investment result of EUR 170m in 3M22 (EUR 150m in 3M21)

Current income of EUR 102m in 3M22 (EUR 85m in 3M21)

Contribution from participation in STRABAG: EUR -18m 3M22 (EUR -19m in 3M21)

Net realized and unrealized gains of EUR 67m in 3M22 (EUR 66m in 3M21); Realized gains in equities and positive FX valuation effects

No realized gains on real estate in 3M22

Decrease in assets under management mainly driven by higher risk free rates

Real estate at amortized costs in IFRS balance sheet; Market value according to external appraisals significantly above book value



## **Group Results**Outlook

## Q UNIQA Outlook FY22

- For 2022 UNIQA expects the following trends:
  - Resilient top line
  - Combined ratio and cost ratio approximately at the same level as in 2021
  - Reduced financing costs
  - Continued very high uncertainty around Russia's invasion, inflation & interest rates
- Dividends:
  - 2021: 55c per share
  - 2022: Payout ratio 50%-60%



# Appendix Business Performance Operating Segments

#### **UNIQA Austria**

EURm	3M21	3M22	Δ yoy
Gross premiums written(a)	1.152.0	1.197.1	3.9%
Net Premiums Earned(a)	780.8	799.6	2.4%
Savings portion included in premiums	-51.1	-58.0	13.5%
Premiums Earned	729.7	741.6	1.6%
Net Insurance Claims and Benefits	-627.0	-633.7	1.1%
Net Operating Expenses	-160.9	-161.2	0.2%
Net Commissions	-49.8	-63.5	27.5%
Acquisition related expenses	-42.5	-38.3	-9.8%
Other operating expenses	-68.6	-59.4	-13.4%
Allocated investment income	73.2	72.8	-0.6%
other technical result	-4.2	-3.5	-16.1%
INSURANCE TECHNICAL RESULT	10.9	16.0	46.6%
Net Investment Income	105.7	124.4	17.7%
Allocated investment income	-73.2	-72.8	-0.6%
other non-technical result	-1.5	-1.9	26.6%
OPERATING RESULT	41.9	65.8	57.1%
Amortisation of goodwill	-0.4	-0.1	-81.5%
Financing costs	-10.0	-34.3	242.1%
EARNIINGS BEFORE TAXES	31.4	31.4	0.0%

<sup>(</sup>a) Including savings portion of premiums from unit- and index-linked life insurance

#### **UNIQA Austria Segments**

		P&C			Health			Life	
EURm	3M21	3M22	Δ yoy	3M21	3M22	Δ yoy	3M21	3M22	Δ yoy
Gross premiums written(a)	606.4	642.9	6.0%	285.8	294.9	3.2%	259.7	259.3	-0.2%
Net Premiums Earned(a)	254.0	262.8	3.5%	272.9	282.4	3.5%	253.9	254.4	0.2%
Savings portion included in premiums	0.0	0.0	N/A	0.0	0.0	N/A	-51.1	-58.0	13.5%
Premiums Earned	254.0	262.8	3.5%	272.9	282.4	3.5%	202.8	196.4	-3.1%
Net Insurance Claims and Benefits	-167.5	-162.1	-3.2%	-248.2	-254.5	2.6%	-211.3	-217.1	2.7%
Net Operating Expenses	-75.2	-77.6	3.3%	-41.6	-37.4	-10.1%	-44.1	-46.2	4.7%
Net Commissions	-19.9	-28.7	44.5%	-10.8	-11.2	3.3%	-19.1	-23.6	23.6%
Acquisition related expenses	-23.8	-20.4	-14.3%	-9.7	-8.8	-9.6%	-9.0	-9.2	1.6%
Other operating expenses	-31.5	-28.5	-9.5%	-21.1	-17.5	-17.2%	-16.0	-13.4	-16.1%
Allocated investment income	0.0	0.0	N/A	22.5	23.3	3.6%	50.7	49.5	-2.5%
other technical result	-2.0	-2.2	7.6%	0.0	-0.1	177.9%	-2.1	-1.2	-42.8%
INSURANCE TECHNICAL RESULT	9.3	20.9	125.3%	5.6	13.6	144.9%	-3.9	-18.5	369.9%
Net Investment Income	12.8	14.8	15.3%	28.9	27.5	-5.1%	63.9	82.1	28.6%
Allocated investment income	0.0	0.0	N/A	-22.5	-23.3	3.6%	-50.7	-49.5	-2.5%
other non-technical result	-1.0	-1.5	57.8%	-0.5	-0.2	-60.8%	0.0	-0.1	N/A
OPERATING RESULT	21.1	34.2	61.6%	11.5	17.6	53.2%	9.3	14.0	51.6%
Amortisation of goodwill	0.0	0.0	N/A	0.0	0.0	N/A	-0.4	-0.1	-81.5%
Financing costs	-3.9	-4.1	6.6%	0.0	0.0	N/A	-6.2	-30.2	390.5%
EARNIINGS BEFORE TAXES	17.3	30.1	73.9%	11.5	17.6	53.6%	2.6	-16.3	N/A

<sup>(</sup>a) Including savings portion of premiums from unit- and index-linked life insurance

#### **UNIQA International**

EURm	3M21	3M22	Δ yoy
Gross premiums written	627.0	662.2	5.6%
Net Premiums Earned	394.6	423.7	7.4%
Savings portion included in premiums	-25.5	-28.1	10.4%
Premiums Earned	369.1	395.6	7.2%
Net Insurance Claims and Benefits	-201.5	-210.7	4.6%
Net Operating Expenses	-142.1	-147.3	3.7%
Net Commissions	-61.0	-64.6	6.0%
Acquisition related expenses	-15.0	-26.1	73.7%
Other operating expenses	-66.1	-56.6	-14.4%
Allocated investment income	7.9	6.8	-13.1%
other technical result	0.7	-5.4	N/A
INSURANCE TECHNICAL RESULT	34.1	38.9	14.3%
Net Investment Income	18.6	32.0	72.3%
Allocated investment income	-7.9	-6.8	-13.1%
other non-technical result	7.7	-8.2	N/A
OPERATING RESULT	52.5	55.9	6.6%
Amortisation of goodwill	-12.1	-10.4	-13.8%
Financing costs	-1.2	-1.3	12.1%
EARNINGS BEFORE TAXES	39.2	44.1	12.7%

<sup>(</sup>a) Including savings portion of premiums from unit- and index-linked life insurance

#### **UNIQA International Segments**

		P&C			Health			Life	
EURm	3M21	3M22	Δ yoy	3M21	3M22	Δ yoy	3M21	3M22	Δ yoy
Gross premiums written	447.3	459.3	2.7%	23.2	31.1	34.2%	156.5	171.8	9.8%
Net Premiums Earned	223.7	232.0	3.7%	19.9	26.6	33.9%	151.0	165.1	9.3%
Savings portion included in premiums	0.0	0.0	N/A	0.0	0.0	N/A	-25.5	-28.1	10.4%
Premiums Earned	223.7	232.0	3.7%	19.9	26.6	33.9%	125.5	136.9	9.1%
Net Insurance Claims and Benefits	-117.9	-126.5	7.3%	-12.4	-14.5	16.6%	-71.1	-69.7	-2.0%
Net Operating Expenses	-83.5	-84.4	1.0%	-6.9	-9.0	29.4%	-51.6	-53.9	4.4%
Net Commissions	-26.2	-26.7	2.1%	-3.6	-5.4	48.8%	-31.2	-32.6	4.3%
Acquisition related expenses	-11.7	-19.4	65.6%	-0.5	-1.1	107.1%	-2.8	-5.6	101.5%
Other operating expenses	-45.7	-38.3	-16.1%	-2.8	-2.5	-9.8%	-17.6	-15.7	-10.7%
Allocated investment income	0.4	0.3	-36.4%	0.0	0.0	2.6%	7.4	6.6	-11.8%
other technical result	-8.3	-7.9	-4.7%	-0.2	-0.1	-47.9%	9.3	2.6	-71.9%
INSURANCE TECHNICAL RESULT	14.3	13.5	-6.2%	0.3	3.0	991.8%	19.4	22.4	15.5%
Net Investment Income	8.3	7.9	-4.3%	0.0	0.1	56.6%	10.3	24.0	134.0%
Allocated investment income	-0.4	-0.3	-36.4%	0.0	0.0	2.6%	-7.4	-6.6	-11.8%
other non-technical result	-0.4	-0.6	54.6%	-0.1	0.0	N/A	8.1	-7.6	N/A
OPERATING RESULT	21.8	20.5	-6.1%	0.3	3.1	1068.2%	30.4	32.3	6.3%
Amortisation of goodwill	-2.7	-2.5	-6.3%	0.0	0.0	N/A	-9.4	-7.9	-16.4%
Financing costs	-1.1	-1.2	12.6%	0.0	0.0	67.4%	-0.1	-0.1	6.2%
EARNINGS BEFORE TAXES	18.0	16.7	-7.2%	0.3	3.1	1054.4%	20.9	24.4	16.6%

<sup>(</sup>a) Including savings portion of premiums from unit- and index-linked life insurance

#### **UNIQA International – country deep dive**

in EURm	GWP <sup>(a)</sup> N	Non-life	GWP <sup>(a)</sup> I	Health	GWP <sup>(i</sup>	<sup>C(a)</sup> Life GWP <sup>(a)</sup> Total		<sup>a)</sup> Total	GWP <sup>(a)</sup> Total
	3M22	% to PY	3M22	% to PY	3M22	% to PY	3M22	% to PY	FX adjusted
Western Europe (WE)	4.4	9%	0.0		0.0		4.4	9%	0%
Western Europe (WE)	4.4	9%	0.0		0.0		4.4	9%	0%
Czech Republic	86.3	-11%	0.4	-89%	36.5	-16%	123.2	-14%	-4%
Hungary	48.3	26%	1.3	1%	22.0	7%	71.5	19%	2%
Poland	183.9	-5%	6.3	7089%	39.6	9%	229.9	0%	1%
Slovakia	39.2	55%	0.1	524%	27.4	170%	66.7	88%	0%
Central Europe (CE)	357.7	1%	8.1	67%	125.5	14%	491.3	4%	0%
Romania	20.0	3%	0.0	-36%	6.9	18%	27.0	7%	1%
Ukraine	14.4	4%	9.5	14%	3.8	4%	27.7	7%	0%
Eastern Europe (EE)	34.4	4%	9.5	14%	10.7	13%	54.6	7%	0%
Albania	7.6	-2%	1.1	46%	1.4	3%	10.0	3%	-1%
Bosnia-Herzegovina	3.8	-3%	0.4	30%	5.5	14%	9.7	7%	0%
Bulgaria	17.2	27%	4.9	45%	3.9	-12%	26.0	22%	0%
Croatia	14.4	8%	2.9	10%	6.2	14%	23.4	10%	0%
Kosovo	3.4	46%	0.9	42%	0.7	87%	5.0	50%	0%
North Macedonia	3.8	5%	0.1	26%	0.9	6%	4.8	5%	0%
Montenegro	3.1	7%	0.5	29%	0.4	-3%	4.0	8%	0%
Serbia	8.7	18%	2.6	49%	3.8	9%	15.1	20%	0%
Southeastern E. (SEE)	62.1	13%	13.3	35%	22.7	8%	98.0	14%	0%
Russia	0.7	117%	0.2	48%	12.9	-17%	13.8	-14%	9%
Russia (RU)	0.7	117%	0.2	48%	12.9	-17%	13.8	-14%	9%
									9%
UNIQA International	459.3	3%	31.1	34%	171.8	10%	662.2	6%	0%

<sup>(</sup>a) Including savings portion of premiums from unit- and index-linked life insurance

#### **UNIQA International – country deep dive**

in EURm	Premiums 6	earned <sup>(a)</sup>	Net investme	ent income	Combined	ratio P&C	Cost	ratio	Earnings bef	ore taxes
	3M21	3M22	3M21	3M22	3M21	3M22	3M21	3M22	3M21	3M22
Western Europe (WE)	0.2	0.6	0.1	0.0	N/A	89.0%	N/A	N/A	-0.3	-0.1
Western Europe (WE)	0.2	0.6	0.1	0.0	N/A	89.0%	N/A	N/A	-0.3	-0.1
Czech Republic	107.2	84.9	1.7	2.5	82.1%	93.9%	29.0%	32.5%	18.9	14.0
Hungary	36.5	39.1	1.1	0.9	64.6%	66.9%	22.9%	21.1%	2.3	2.3
Poland	119.9	133.1	3.1	1.6	92.4%	89.1%	36.8%	31.1%	1.9	10.2
Slovakia	23.3	48.9	0.8	2.0	102.3%	86.0%	44.0%	36.9%	8.3	10.0
Central Europe (CE)	286.9	305.9	6.7	7.0	88.7%	88.4%	32.7%	31.2%	31.3	36.5
Romania	14.1	15.6	1.2	1.1	88.0%	80.6%	39.3%	39.9%	2.1	2.1
Ukraine	20.7	24.5	0.9	4.2	93.8%	85.1%	46.8%	43.2%	2.0	5.5
Eastern Europe (EE)	34.8	40.2	2.2	5.3	91.2%	83.3%	43.8%	41.9%	4.0	7.6
Albania	7.9	8.8	0.4	0.5	83.5%	91.0%	45.9%	47.7%	1.6	0.9
Bosnia-Herzegovina	7.0	8.2	0.6	0.5	88.2%	90.9%	39.2%	39.4%	0.6	0.4
Bulgaria	10.4	11.7	0.5	0.3	94.0%	100.2%	38.7%	37.3%	1.4	0.9
Croatia	13.2	14.7	3.1	3.2	92.7%	87.2%	40.6%	36.6%	1.3	1.1
Kosovo	3.1	3.6	0.1	0.1	98.7%	132.7%	28.8%	32.1%	0.0	-0.7
North Macedonia	4.0	4.5	0.1	0.0	102.0%	100.9%	51.2%	48.1%	-0.2	0.0
Montenegro	2.5	2.6	0.2	0.2	89.0%	87.9%	44.6%	41.0%	0.3	0.3
Serbia	8.8	9.9	0.9	1.1	92.9%	83.5%	42.1%	40.2%	-0.1	0.1
Southeastern E. (SEE)	56.9	64.1	5.8	6.0	91.8%	93.9%	41.3%	39.9%	4.9	3.0
Russia	15.8	12.8	3.9	13.7	89.7%	86.8%	18.0%	22.4%	3.9	3.0
Russia (RU)	15.8	12.8	3.9	13.7	89.7%	86.8%	18.0%	22.4%	3.9	3.0
UI Administration									-6.3	-5.8
UNIQA International	394.6	423.7	18.6	32.0	90.0%	90.9%	36.0%	34.8%	39.2	44.1

<sup>(</sup>a) Including savings portion of premiums from unit- and index-linked life insurance

#### **Group Balance Sheet**

#### Assets

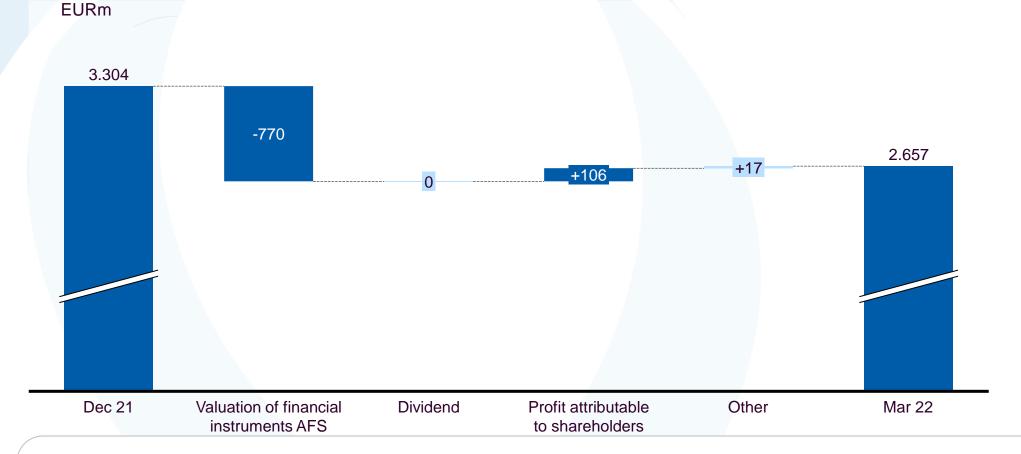
EURm	March 22	Dec 21	
A. Tangible assets	360.9	365.5	-1.3%
B. Land and buildings held as financial			
investments	1.231.0	1.241.9	-0.9%
C. Intangible assets	2.213.9	2.174.4	1.8%
D. Shares in associated companies	642.8	656.4	-2.1%
E. Investments	18.531.2	19.886.7	-6.8%
F. Investments held on account and at risk of life insurance policyholders G. Share of reinsurance in technical	4.705.0	5.154.1	-8.7%
provisions	618.3	591.7	4.5%
H. Share of reinsurance in technical provisions held on account and at risk of life insurance policyholders	-	-	na
I. Receivables, including receivables under			
insurance business	829.7	714.8	16.1%
J. Receivables from income tax	96.3	84.9	13.4%
K. Deferred tax assets	135.1	84.9	59.1%
L. Liquid funds	750.4	592.6	26.6%
Total assets	30114.4	31.547.8	-4.5%

<sup>(</sup>a) Including savings portion of premiums from unit- and index-linked life insurance

#### Liabilities

EURm	March 22	Dec 21	
A. Total equity	2.667.0	3.323.3	-19.7%
I. Shareholder equity	2.656.6	3.303.6	-19.6%
B. Subordinated liabilities	1.069.0	1.057.6	1.1%
C. Technical provisions	18.828.5	19.174.1	-1.8%
D. Technical provisions held on account			
and at risk of life insurance policyholders	4.638.7	5.028.5	-7.8%
E. Financial liabilities	758.5	723.3	4.9%
F. Other provisions	674.8	726.3	-7.1%
G. Payables and other liabilities	1.098.0	1.017.2	7.9%
H. Liabilities from income tax	167.7	115.4	45.3%
I. Deferred tax liabilities	212.2	382.1	-44.5%
Total equity and liabilities	30.114.4	31.547.8	-4.5%

#### Shareholders' equity (excluding minority interest)



Severe reduction of shareholders' equity in 3M22:

- Decrease of revaluation reserves by EUR 770m due to increased interest rates in 3M22
- Positive result contribution amounting to EUR 106m

#### **Group Income Statement**

EURm	1Q21	2Q21	3Q21	4Q21	1Q22	3M21	3M22	Δ yoy
Gross premiums written(a)	1.782.7	1.527.3	1.517.2	1.530.8	1.859.3	1.782.7	1.859.3	4.3%
Net Premiums Earned(a)	1.494.1	1.489.1	1.510.0	1.528.9	1.559.6	1.494.1	1.559.6	4.4%
Savings portion included in premiums	-76.6	-83.5	-396.2	231.7	-86.1	-76.6	-86.1	12.5%
Premiums Earned	1.417.5	1.405.6	1.434.0	1.440.5	1.473.5	1.417.5	1.473.5	3.9%
Net Insurance Claims and Benefits	-1.024.2	-1.026.1	-1.035.0	-1.018.8	-1.063.1	-1.024.2	-1.063.1	3.8%
Net Operating Expenses	-405.8	-396.7	-384.3	-461.8	-418.6	-405.8	-418.6	3.2%
Net Commissions	-190.9	-195.6	-204.2	-215.4	-225.7	-190.9	-225.7	18.2%
Acquisition related expenses	-58.0	-51.2	-48.8	-65.0	-63.2	-58.0	-63.2	8.9%
Other operating expenses	-156.9	-149.8	-131.3	-181.4	-129.8	-156.9	-129.8	-17.3%
Allocated investment income	81.1	80.4	81.2	76.3	79.6	81.1	79.6	-1.8%
other technical result	-6.1	-14.5	-17.8	-16.2	-11.8	-6.1	-11.8	93.9%
INSURANCE TECHNICAL RESULT	62.5	48.6	78.1	20.0	59.5	62.5	59.5	-4.8%
Net Investment Income	150.1	157.1	110.6	230.2	169.6	150.1	169.6	12.9%
Allocated investment income	-81.1	-80.4	-81.2	-76.3	-79.6	-81.1	-79.6	-1.8%
other non-technical result	10.9	9.2	6.1	23.6	-13.1	10.9	-13.1	N/A
OPERATING RESULT	142.4	134.5	113.4	197.5	136.4	142.4	136.4	-4.2%
Amortisation of goodwill	-12.6	-13.1	-12.3	-33.0	-10.5	-12.6	-10.5	-16.2%
Financing costs	-17.8	-17.9	-18.1	-80.9	-13.1	-17.8	-13.1	-26.7%
EARNINGS BEFORE TAXES	112.1	103.6	83.0	83.6	112.8	112.1	112.8	0.7%

<sup>(</sup>a) Including savings portion of premiums from unit- and index-linked life insurance

#### **Group Operating Segments**

	P&C			Health			Life		
EURm	3M21	3M22	Δ yoy	3M21	3M22	Δ yoy	3M21	3M22	Δ yoy
Gross premiums written(a)	1.053.9	1.102.3	4.6%	309.0	326.0	5.5%	419.9	431.0	2.7%
Net Premiums Earned(a)	790.4	828.0	4.8%	294.4	309.4	5.1%	409.3	422.2	3.1%
Savings portion included in premiums	0.0	0.0	N/A	0.0	0.0	N/A	-76.6	-86.1	12.5%
Premiums Earned	790.4	828.0	4.8%	294.4	309.4	5.1%	332.7	336.0	1.0%
Net Insurance Claims and Benefits	-474.7	-502.8	5.9%	-262.0	-270.4	3.2%	-287.5	-289.9	0.8%
Net Operating Expenses	-243.5	-265.8	9.2%	-53.6	-50.2	-6.4%	-108.7	-102.6	-5.6%
Net Commissions	-131.6	-153.3	16.5%	-14.5	-16.8	15.7%	-44.9	-55.7	24.0%
Acquisition related expenses	-36.1	-39.5	9.5%	-10.2	-9.8	-3.7%	-11.7	-13.8	17.9%
Other operating expenses	-75.8	-73.1	-3.6%	-28.9	-23.6	-18.4%	-52.1	-33.1	-36.4%
Allocated investment income	0.4	0.3	-36.4%	22.5	23.3	3.6%	58.2	56.0	-3.7%
other technical result	-12.1	-12.3	1.5%	-0.2	-0.9	299.9%	6.2	1.3	-79.1%
INSURANCE TECHNICAL RESULT	60.5	47.4	-21.7%	1.1	11.2	899.0%	0.9	0.9	0.0%
Net Investment Income	35.6	25.9	-27.3%	47.6	44.5	-6.7%	66.8	99.2	48.4%
Allocated investment income	-0.4	-0.3	-36.4%	-22.5	-23.3	3.6%	-58.2	-56.0	-3.7%
other non-technical result	2.0	-4.7	N/A	0.4	-0.1	N/A	8.6	-8.3	N/A
OPERATING RESULT	97.7	68.4	-30.0%	26.7	32.3	21.3%	18.1	35.7	97.3%
Amortisation of goodwill	-2.7	-2.5	-6.3%	0.0	0.0	N/A	-9.9	-8.0	-19.3%
Financing costs	-17.7	-13.0	-26.7%	0.0	0.0	N/A	-0.1	-0.1	44.1%
EARNINGS BEFORE TAXES	77.3	52.9	-31.6%	26.6	32.3	21.4%	8.1	27.6	239.2%

#### Other Segments

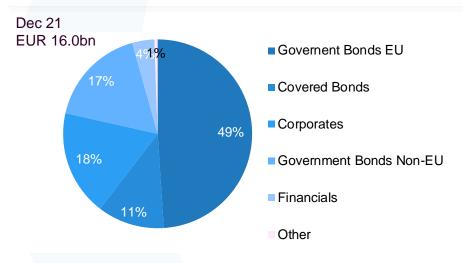
	Consolidation			Reinsurance			<b>Group Functions</b>		
EURm	3M21	3M22	Δ yoy	3M21	3M22	Δ yoy	3M21	3M22	Δ yoy
Gross premiums written	-474.5	-442.8	-6.7%	478.2	442.9	-7.4%	0.0	0.0	N/A
Net Premiums Earned	1.4	2.2	62.7%	317.4	334.1	5.2%	0.0	0.0	N/A
Savings portion included in premiums	0.0	0.0	N/A	0.0	0.0	N/A	0.0	0.0	N/A
Premiums Earned	1.4	2.2	62.7%	317.4	334.1	5.2%	0.0	0.0	N/A
Net Insurance Claims and Benefits	-4.5	0.2	N/A	-191.9	-219.9	14.6%	0.6	1.0	81.8%
Net Operating Expenses	0.0	-2.3	N/A	-85.7	-98.5	15.0%	-17.1	-9.2	-46.0%
Net Commissions	4.1	-0.2	N/A	-84.2	-97.3	15.5%	0.0	0.0	N/A
Acquisition related expenses	0.2	0.1	-70.0%	0.0	0.0	N/A	-0.7	1.2	N/A
Other operating expenses	-4.3	-2.2	-49.0%	-1.4	-1.2	-16.7%	-16.4	-10.4	-36.5%
Allocated investment income	0.0	0.0	N/A	0.0	0.0	N/A	0.0	0.0	N/A
other technical result	1.8	3.0	61.6%	-4.5	-6.0	34.4%	0.0	0.1	N/A
INSURANCE TECHNICAL RESULT	-1.2	3.1	N/A	35.4	9.6	-72.8%	-16.6	-8.1	-51.2%
Net Investment Income	-47.8	-78.9	64.9%	7.7	8.7	13.0%	66.0	83.3	26.2%
Allocated investment income	0.0	0.0	N/A	0.0	0.0	N/A	0.0	0.0	N/A
other non-technical result	0.9	-1.7	N/A	3.7	0.0	-99.7%	0.2	-1.3	N/A
OPERATING RESULT	-48.2	-77.6	60.9%	46.7	18.4	-60.7%	49.6	73.9	49.1%
Amortisation of goodwill	0.0	0.0	N/A	0.0	0.0	N/A	0.0	0.0	N/A
Financing costs	15.0	40.2	168.4%	-0.7	-0.7	0.1%	-20.9	-17.0	-18.8%
EARNINGS BEFORE TAXES	-33.2	-37.3	12.4%	46.0	17.6	-61.7%	28.7	57.0	98.4%

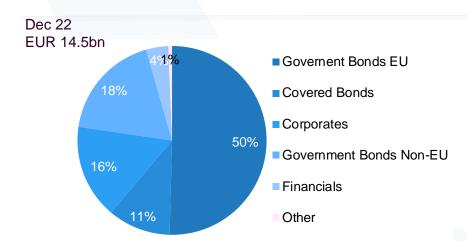


# Appendix Asset Management

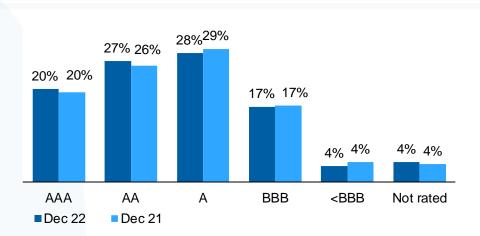
#### Fixed Income portfolio

#### Overall composition

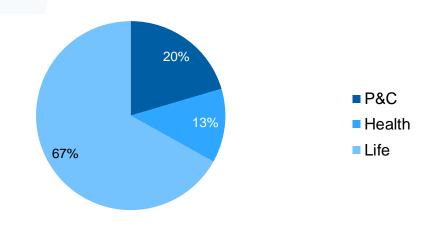




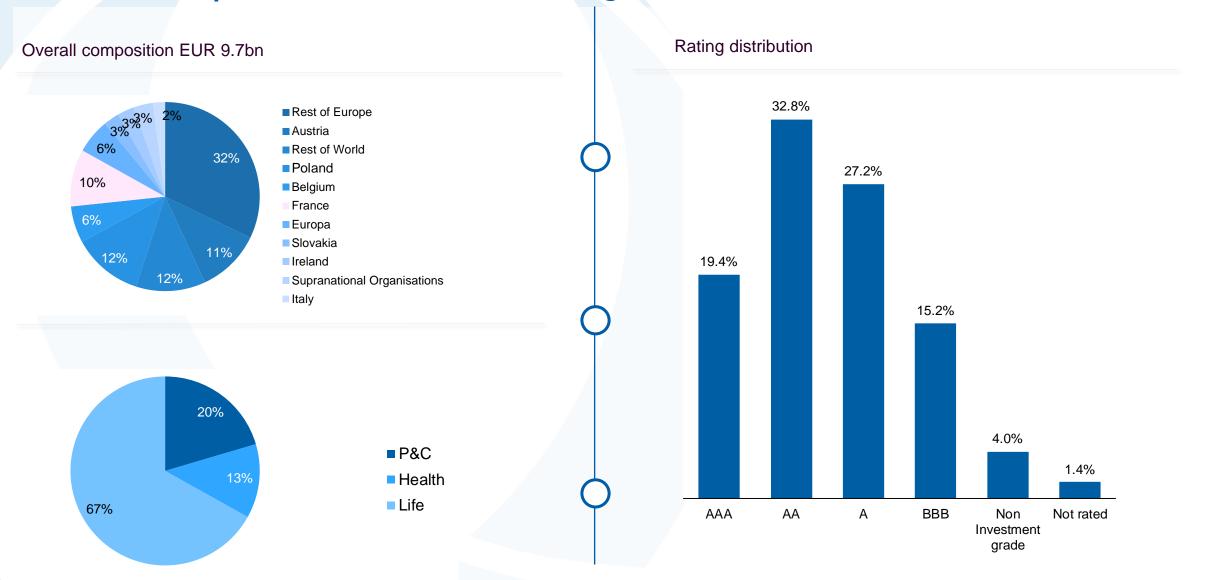
#### Rating distribution



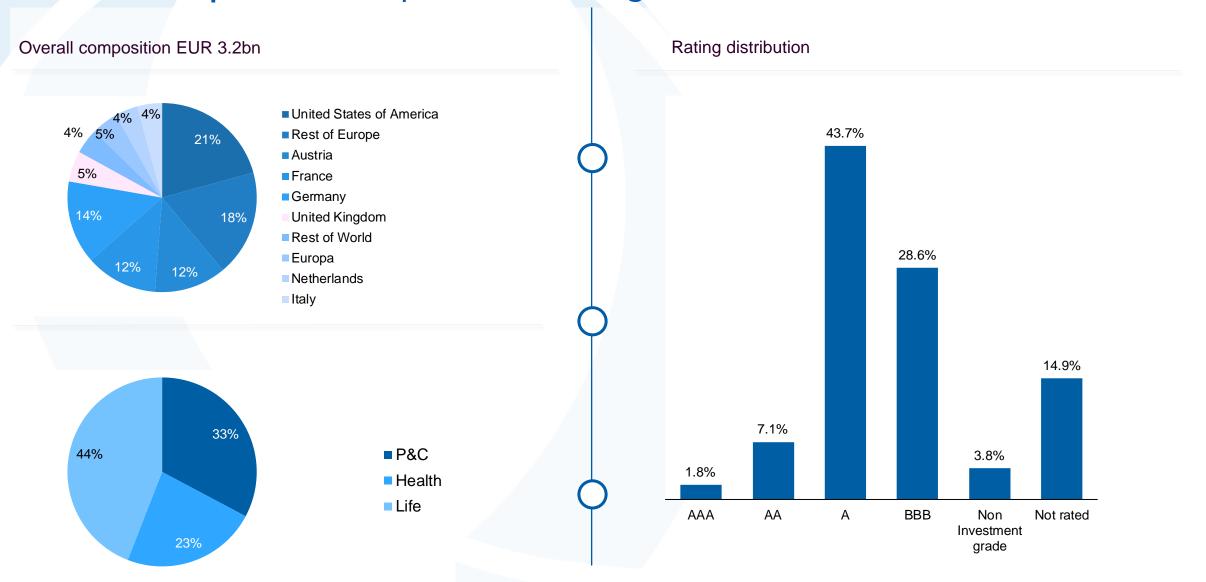
By segment



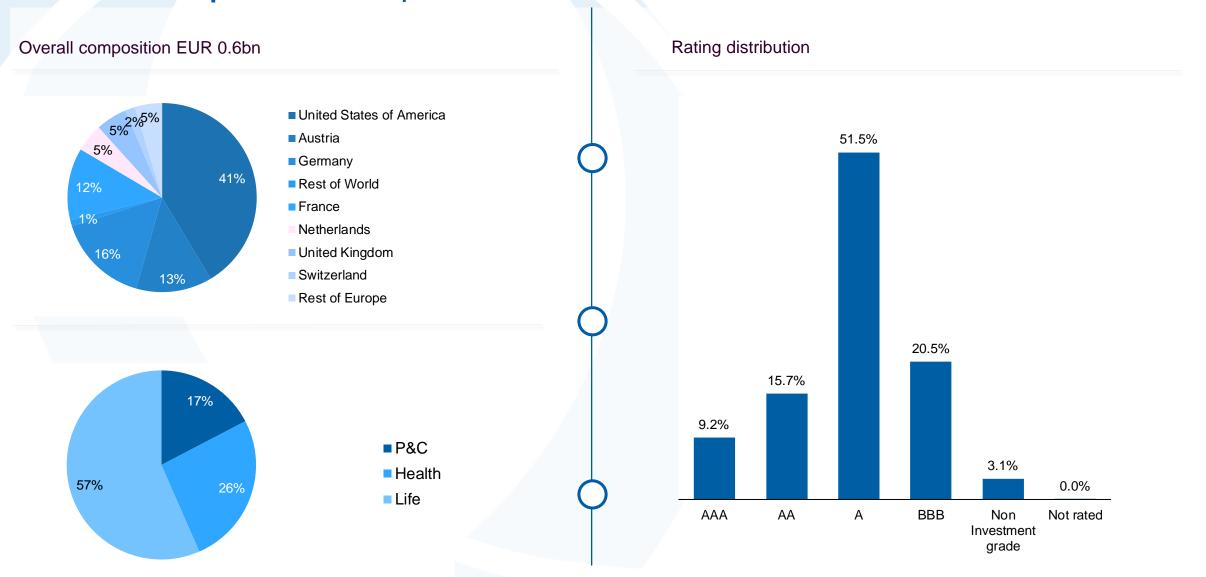
#### Fixed income portfolio: Government and government related



#### Fixed income portfolio: Corporates including financials

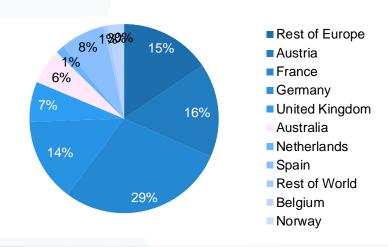


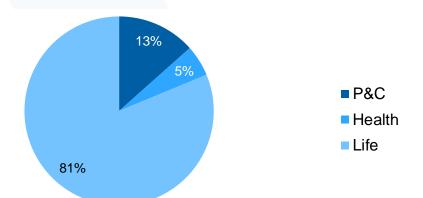
#### Fixed income portfolio: Corporates thereof financials



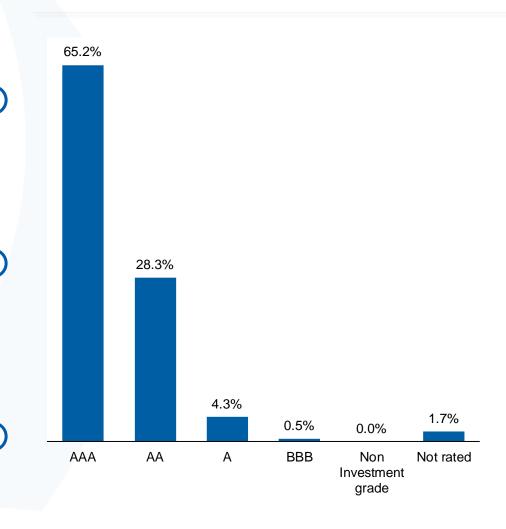
#### Fixed income portfolio: Covered bonds







#### Rating distribution

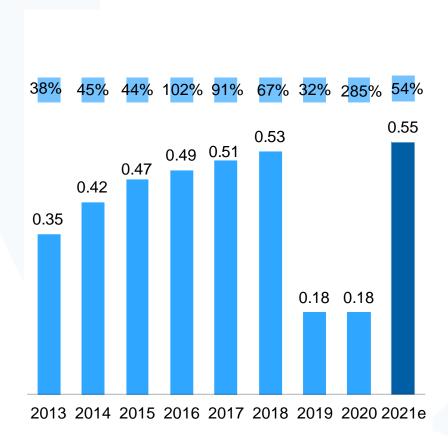




## **Appendix**Shareholder Information

#### **Shareholder Information and contacts**

#### Dividend per share / Pay out ratio



#### General Information

#### **UNIQA Insurance Group AG**

Listed on the Vienna Stock Exchange since 1999

309m common shares

ISIN: AT0000821103

Bloomberg: UQA AVReuters: UNIQ.VI

- Vienna Stock Exchange: UQA

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