

# 25<sup>th</sup> Annual General Meeting UNIQA Insurance Group AG

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# Agenda

- 1. Presentation of the approved and officially adopted non-consolidated financial statements and the consolidated financial statements of UNIQA Insurance Group AG for the year ending 31 December 2023, the management report, the corporate governance report of the Management Board, the separate consolidated non-financial report of the Management Board, and the Management Board's proposal for the distribution of profit, as well as the report of the Supervisory Board pursuant to Section 96 of the Stock Corporation Act for the 2023 business year.
- 2. Resolution on the distribution of the net profit shown in the Company's financial statements for the year ending 31 December 2023.
- 3. Resolution on the approval of the actions of the members of the Management Board and the Supervisory Board of the Company for the 2023 business year.
- 4. Election of the auditor of the non-consolidated and consolidated financial statements for the business year 2025 and (anticipatory) election of the auditor of the sustainability reports for the business years 2024 and 2025
- 5. Resolution on the remuneration report disclosing the remuneration of the Management Board and the Supervisory Board for the 2023 business year.
- 6. Resolution on the Remuneration Policy.
- 7. Resolution on the daily allowances and the remuneration of the members of the Supervisory Board.
- 8. Resolution on the authorization of the Management Board, up to and including 30 June 2029:
  - (a) to increase the share capital with the approval of the Supervisory Board by a maximum of EUR 80,000,000 through the issue of up to 80,000,000 no-par value bearer shares or registered shares with voting rights against cash contributions or contributions in kind once or in several parts,

# Agenda

- (b) subject to approval by the Supervisory Board, to exclude, if appropriate, the shareholders' subscription rights, provided the share capital is increased
  - (b.a) for the purpose of implementing an employee participation program either including members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives of the Company or a stock option plan for employees, including members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives of the Company and, where appropriate, of affiliated companies, including, if applicable, through the transfer of shares to an employee participation foundation within the meaning of section 4d (4) of the Income Tax Act, or
  - (b.b.) against contributions in kind, in particular of businesses, establishments, parts of establishments or shares in one or several companies in Austria or abroad, or

(b.c.) for an over-allotment option (greenshoe), or

(b.d.) for the adjustment of fractional amounts, and

(c) to determine, with the approval of the Supervisory Board, the type of shares to be newly issued (bearer shares or registered shares), the issue price, and the other terms and conditions of the issue (authorized capital);

and resolution on the amendment to the Articles of Association of the Company in Art.4 para.3 in accordance with the resolution on authorized capital.

9. Election of a member of the Supervisory Board.

## **Item 1 of the Agenda**

Presentation of the approved and officially adopted non-consolidated financial statements and the consolidated financial statements of UNIQA Insurance Group AG for the year ending 31 December 2023, the management report, the corporate governance report of the Management Board, the separate consolidated non-financial report of the Management Board, and the Management Board's proposal for the distribution of profit, as well as the report of the Supervisory Board pursuant to Section 96 of the Stock **Corporation Act for the 2023 business year** 



# **Report of the Chairman of the Executive Board on agenda item 1**



# What challenges us?

# What challenges us?

# ... in Europe:

Global competitiveness
Performance - then prosperity
Security

... in the industry:

ClimatePensionsHealth



# Natural catastrophes 2023

### **UNIQA**

#### Weather-related claims:

- 153 million Euro in Austria
- 33 million Euro in CEE

Third highest value of the last 20 years

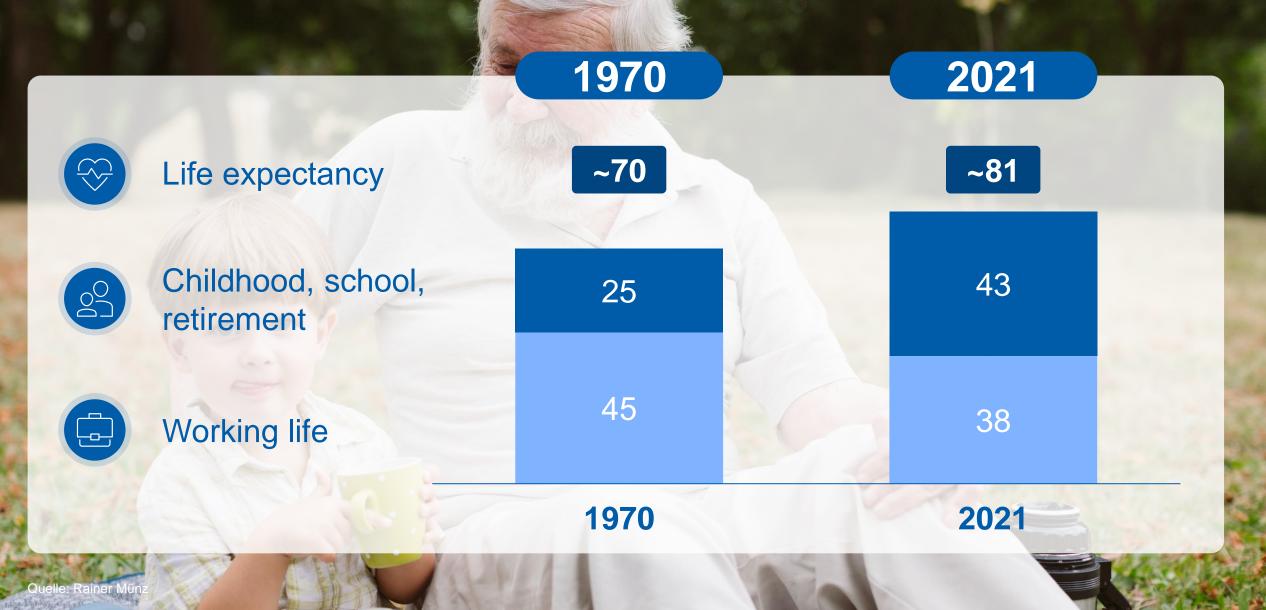
### **Global Figures**<sup>1</sup>

Total losses 250 billion US-Dollars, only 95 billion US-Dollars insured No mega-disasters, many regional storms

**Extremely high temperatures** favored weather disasters

<sup>1</sup> Record losses from thunderstorms, deadly earthquakes: natural catastrophes in 2023, Munich Re







# Challenge healthcare system

### We are getting older and older



Proportion of 65+ year olds: 19.5 percent in 2022, 26.6 percent in 2040



200,000 additional nursing and care staff needed by 2050



Austria among OECD-leaders in healthcare expenditure: about 50 billion Euros in 2023

Expensive repair medicine instead of prevention: only 2 percent

# Our range of movement is increasing!

# The financial year 2023 Die Konstruktie ist der Hert searent Hachbeitigknets Production and the second of the Schwarter and the second se

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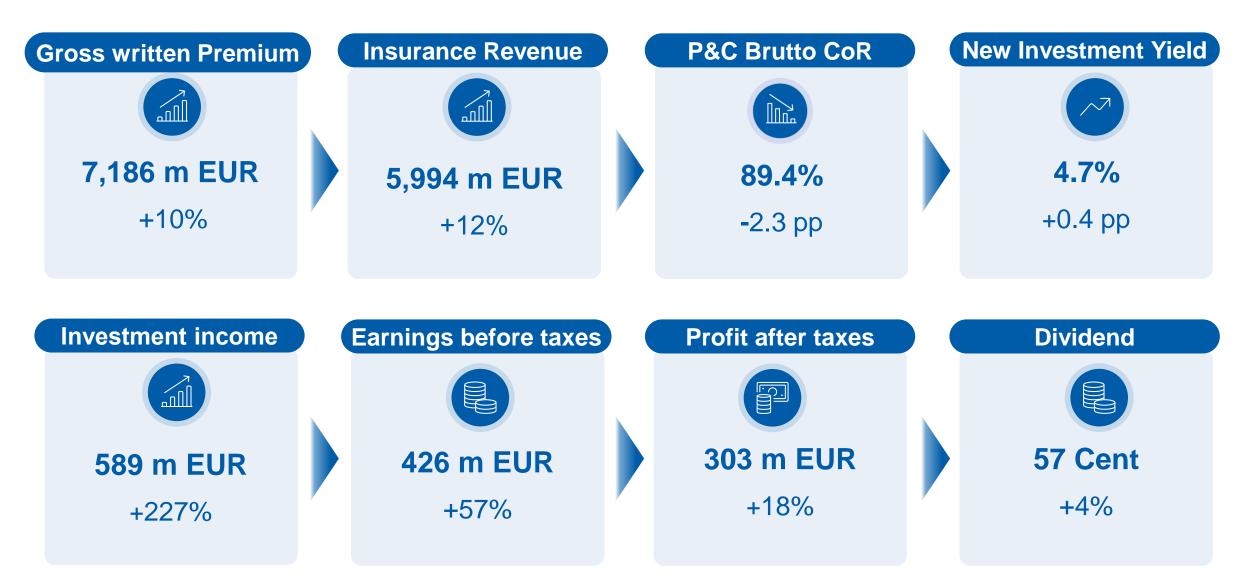
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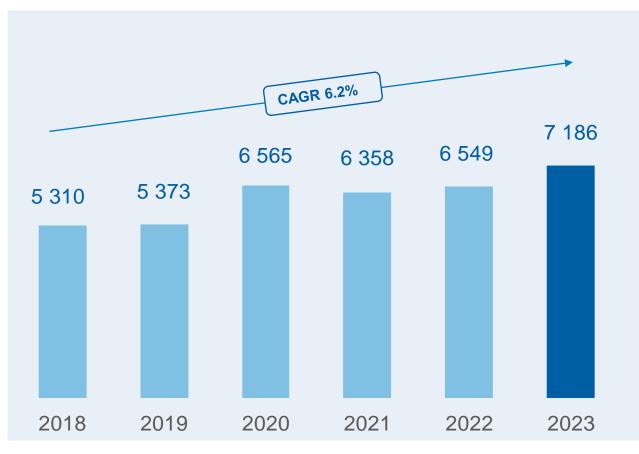
Unsere Klimastrategie

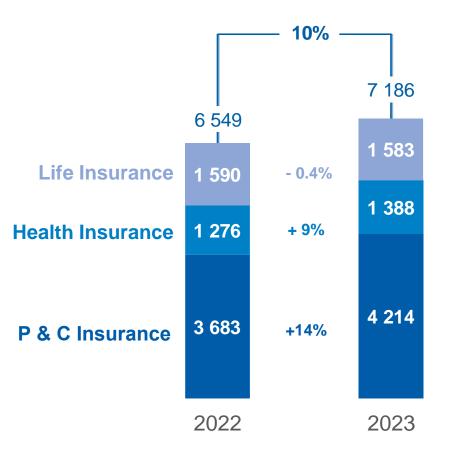
# **Continued strong business performance**



# **P&C and Health drive growth**

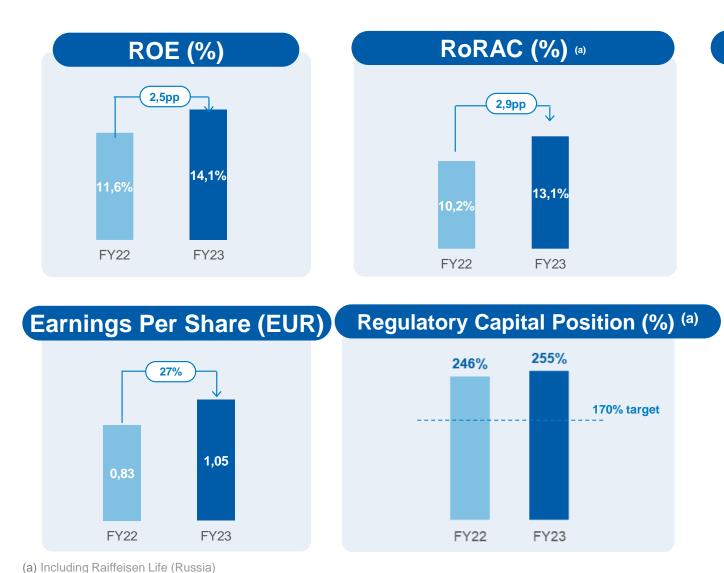
#### Gross written premium<sup>(a)</sup>, m EUR



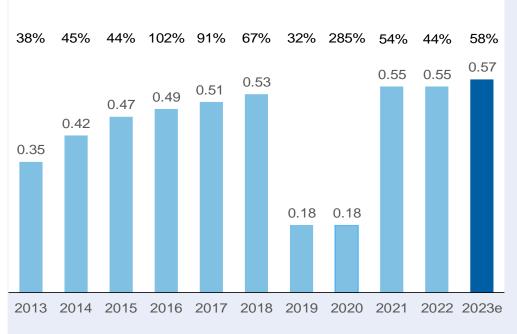


(a) Premiums written in 2022 and 2023 excluding Raiffeisen Life (Russia)

# **Key financial indicators**



#### Dividend per share (EUR) / Payout Ratio (%)



**Dividend Return** 

7.9%

(2022: 7.3%)

# Austria: strong regional presence





- 2,400 sales staff in exclusive sales
- > 300 general agency locations
  - > 1,000 broker partners
  - 300 car dealership partners

# Austria: our future & products

#### Future Consultants

- 108 apprentices in sales: sales force succession secure
- New GeneralAgency locations in Upper & Lower Austria, Carinthia, Styria and Burgenland

#### Innovative products

- New retail products: Household/ legal protection/ liability & accident
- Automated processing at 97%

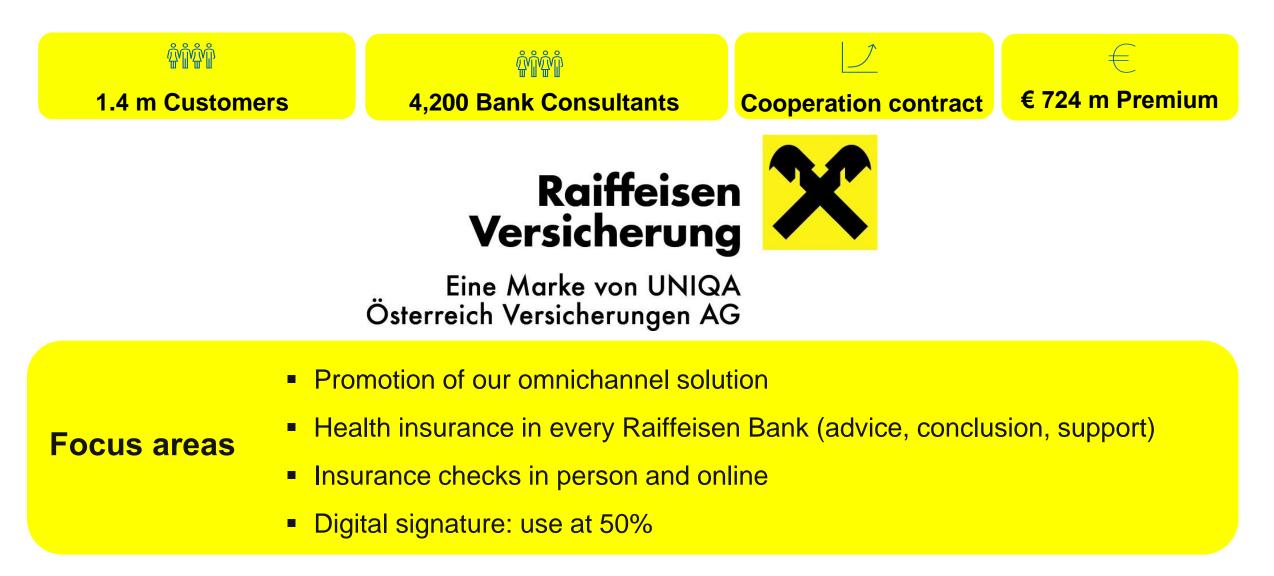
#### New business models

- Corporate Service: Risk and ESG advisory services
- Ecosystem Home: Craftsman
   platform



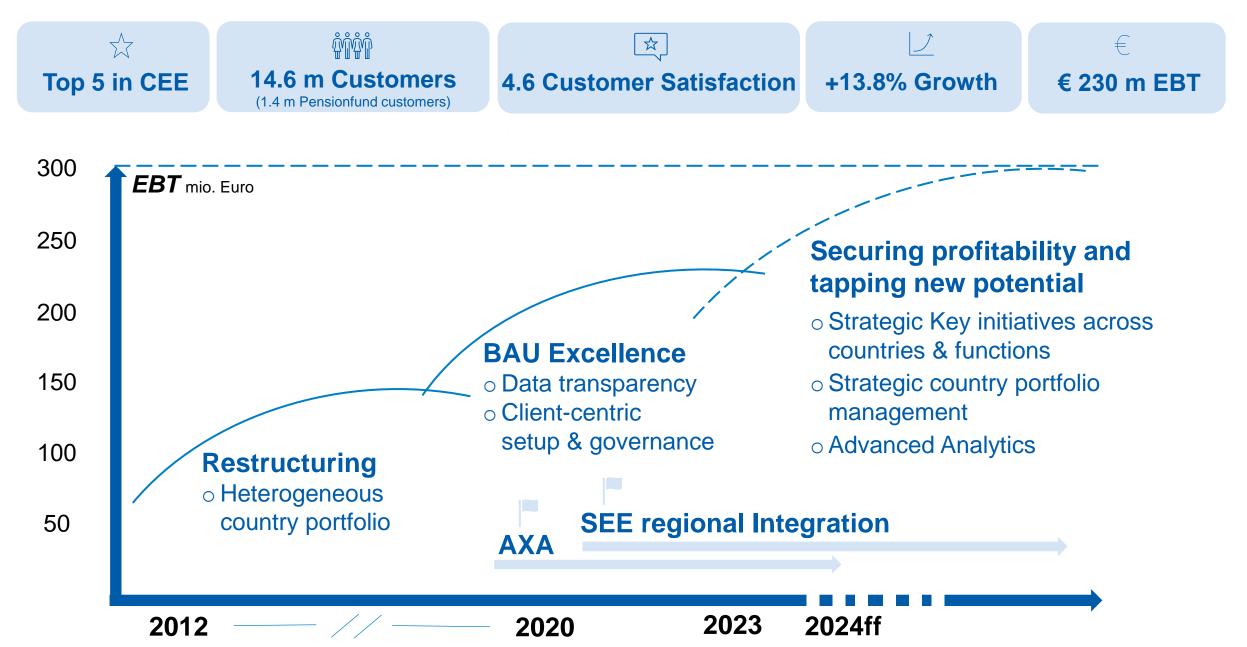


# **Austria: Raiffeisen Bank**



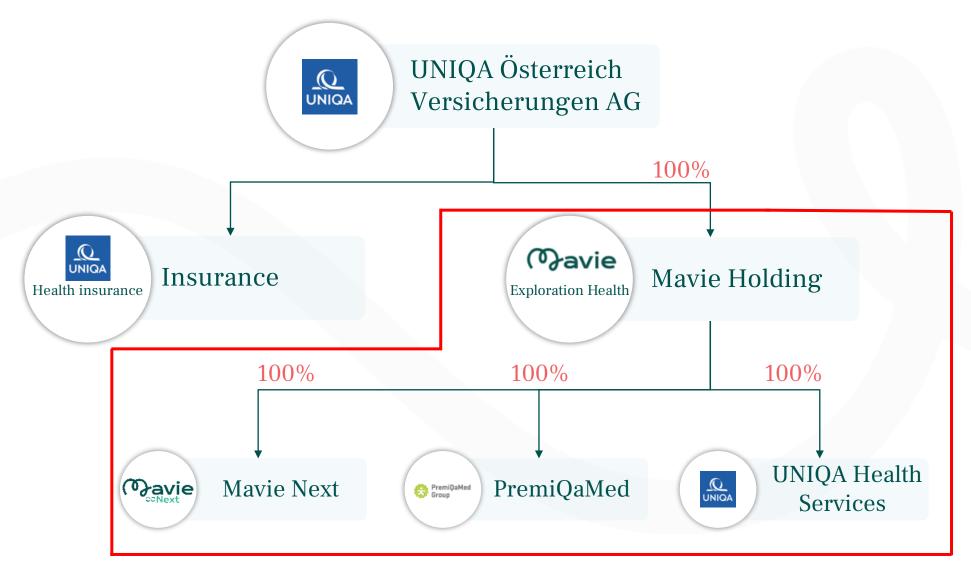


# **CEE: insurance with the highest margin**



# My Health. More Life.

### **STRUCTURE** Goal: Health topics (outside of insurance) under one roof





# **MAVIE SUPPORTS PEOPLE ON THEIR WAY TO BETTER HEALTH AND WELLBEING**



Health prevention simply and conveniently from your home





Healthy employees for healthy companies



Ageing with selfdetermination and dignity



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Leading operator of private healthcare facilities

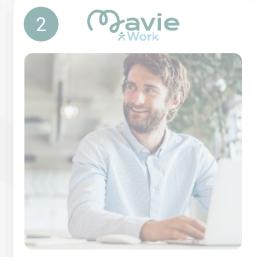


Solution Telemedicine as part of the health journey with Mavie

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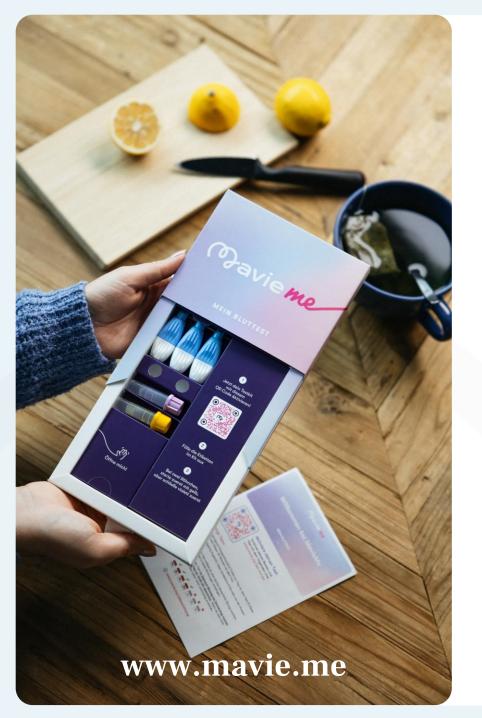
Leading operator of private healthcare facilities



🌝 Telemedi

Telemedicine as part of the health journey with Mavie

Mavie





# **BLOOD AND MICROBIOME TESTS FROM THE COMFORT OF YOUR OWN HOME**

#### Health check with detailed findings

Explained in **simple language** and with **recommendations for action** from doctors

**Tests all relevant parameters** (up to 40 parameters for blood, more than 1,500 bacteria for microbiome)



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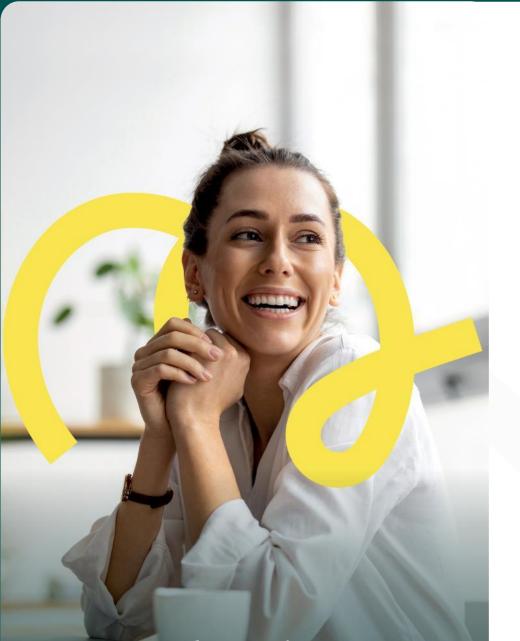
Leading operator of private healthcare facilities



🕗 Telemedi

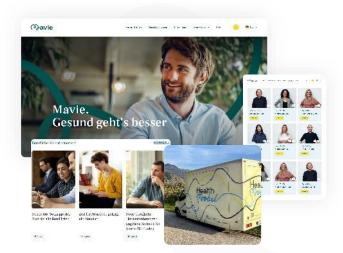
Telemedicine as part of the health journey with Mavie





www.work.mavie.care





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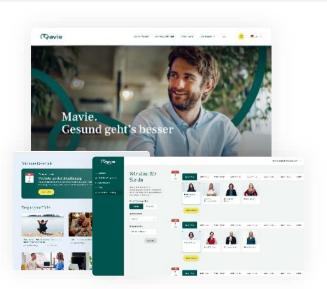
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Mavie Work is the market leader for corporate healthcare solutions in Austria and supports more than 170 companies and their over 140,000 employees on their way to better physical and mental health.

## HOLISTIC OFFERINGS FOR IMPROVED EMPLOYEE WELL-BEING







#### **Mental Health**

Employee Assistance Program & digital portal



#### Diagnostic

Preventive medical check-ups directly in the company

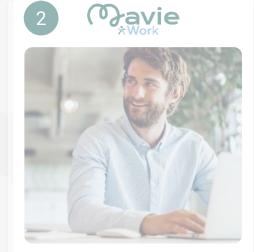


#### Physical Health "Motivation to Move" Health programs

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Ageing with selfdetermination and dignity



Leading operator of private healthcare facilities



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Telemedicine as part of the health journey with Mavie









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Together with Cura Domo, we develop innovative solutions for individualized care models & care at home.

- Biggest owner-managed agency for 24-hour care in Austria
- Long-term and short-term care models
- 24 hours / 7 days a week availability
- Seast arrangement of caregivers
  - Personal support from our regional managers in each region

# **MAVIE SUPPORTS PEOPLE ON THEIR WAY TO BETTER HEALTH AND WELLBEING**



**Health prevention** simply and conveniently from your home



Healthy employees for healthy companies



Ageing with selfdetermination and dignity



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Leading operator of private healthcare facilities



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Medical Excellence Austria



# **PRIVATE CLINICS**

#### 245 MIO. EUROS INVESTED IN CLINICAL EXCELLENCE

- 180 million Euros in the joint new construction of the private clinics Confraternität and Goldenes Kreuz
- 65 million Euros in the ongoing expansion and modernization of Privatklinik Döbling

#### LEADING OPERATOR OF PRIVATE HEALTHCARE FACILITIES

S1,000 inpatients

PRIVATKLINIK DÖBLING

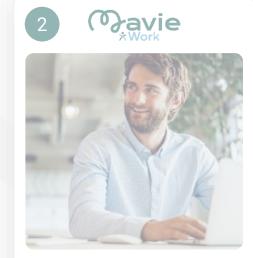
www.premiqamed.at

**4,150 babies** (every eighth baby in Vienna)

# MAVIE SUPPORTS PEOPLE ON THEIR WAY TO BETTER HEALTH AND WELLBEING



Health prevention simply and conveniently from your home



Healthy employees for healthy companies



Ageing with selfdetermination and dignity



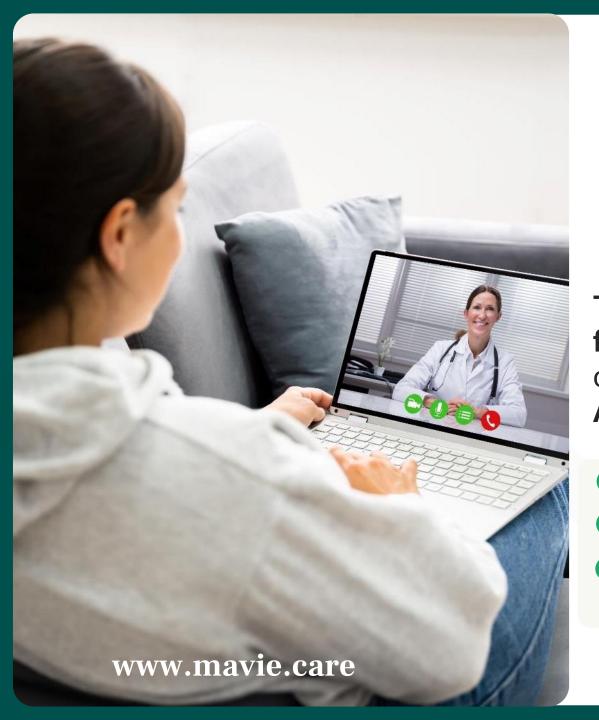
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Leading operator of private healthcare facilities



🕗 Telemedi

Telemedicine as part of the health journey with Mavie







Telemedicine is an important component of future medical care. Majority stake in Polish company Telemedi acquired. Roll out in CEE and Austria planned.

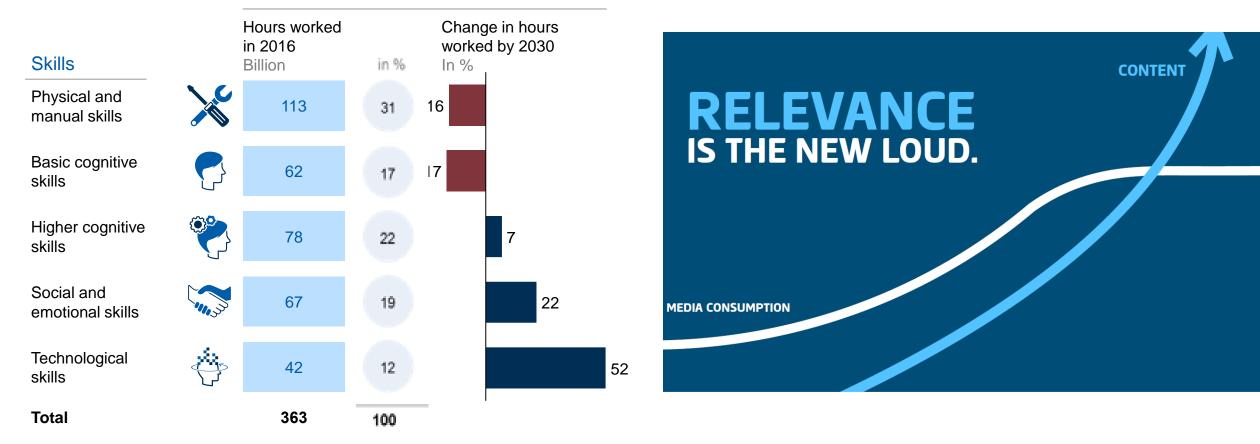
- More than 300,000 patients trust in Telemedi
- Around half a million medical enquiries per year
- Innovative platform for digital healthcare as a useful addition to traditional medical care



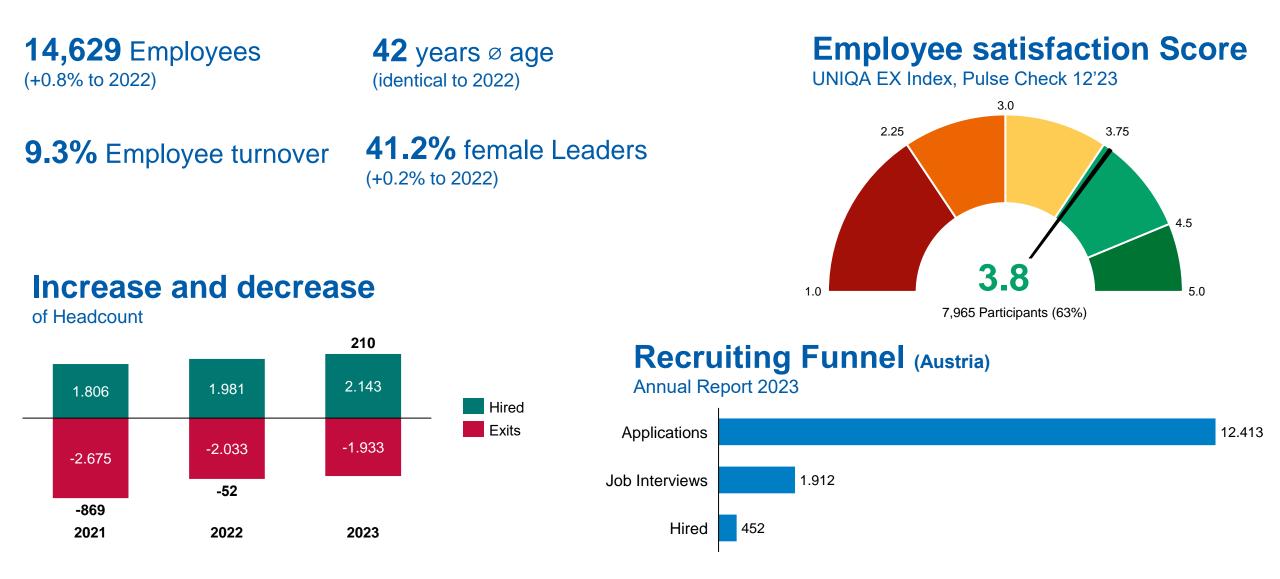
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# **Digital change as a central challenge...**

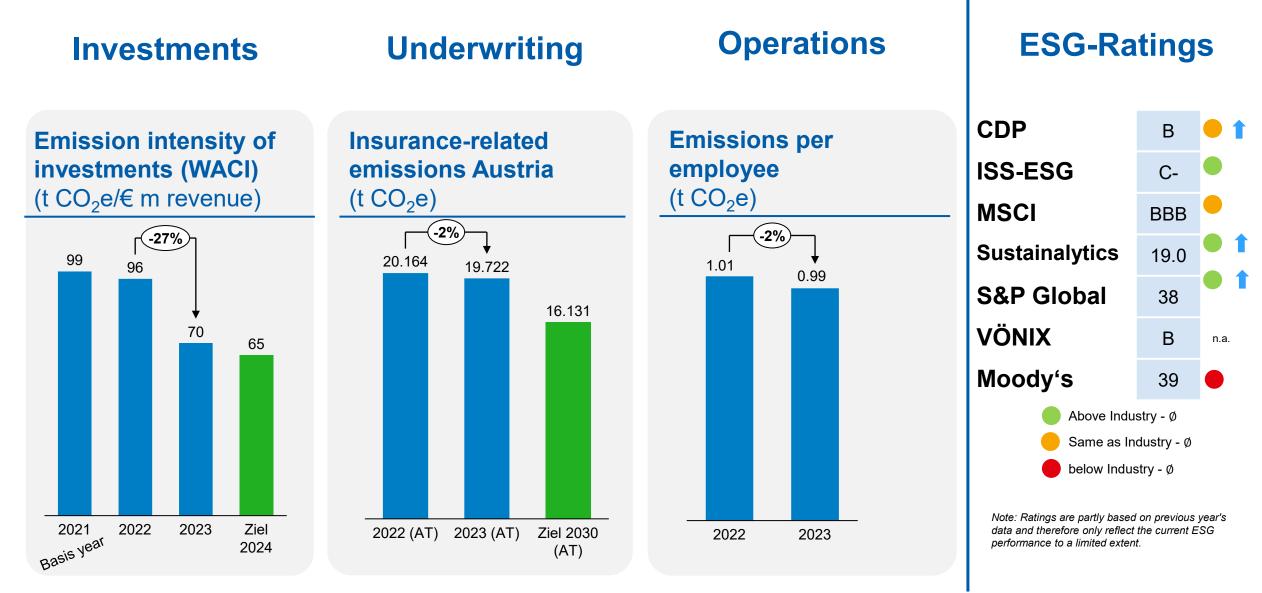
#### Development of work in Western Europe, all industries



# **UNIQA** UNIQA Employees: stable Headcount situation



### **Our ecological footprint is improving**



### The first quarter 2024



### Strong growth, more profit!

Gross written premium $2,184_{m EUR}$ (Q1/2023: +10.9%)	Gross Combined Ratio 86.7 % (-2%p)	Insurance Revenue 140 m EUR (+8.5%)
Solvency Capital Ratio $264$ %	Earnings before taxes 145 m EUR (+16.8%)	Outlook



## Thank you for your trust!

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#### **Item 2 of the Agenda**

# Resolution on the distribution of the net profit shown in the Company's financial statements for the year ending 31 December 2023

"The net profit for the 2023 financial year in the amount of EUR 176,789,324.96 shall be appropriated as follows:

Distribution of a dividend of EUR 0.57 for each no-par-value share carrying dividend rights (309,000,000 no-par-value shares in circulation as of 31 December 2023, less treasury shares held directly by the Company on the day the resolution is adopted), each representing a pro-rata share of EUR 1.00 in the share capital.

The residual amount shall be carried forward to new account."

#### **Item 3 of the Agenda**

Resolution on the approval of the actions of the members of the Management Board and the Supervisory Board of the Company for the 2023 business year

"The actions of the members of the Management Board of the Company (in the 2023 business year) shall be approved for the 2023 business year."

"The actions of the members of the Supervisory Board of the Company (in the 2023 business year) shall be approved for the 2023 business year."

#### **Item 4 of the Agenda**

Election of the auditor of the non-consolidated and consolidated financial statements for the business year 2025 and (anticipatory) election of the auditor of the sustainability reports for the business years 2024 and 2025

### **Resolution proposed by the Supervisory Board**

"PwC Wirtschaftsprüfung GmbH shall be elected auditor of the non-consolidated and consolidated financial statements for the year ending 31 December 2025. PwC Wirtschaftsprüfung GmbH shall (by anticipation) be elected auditor of the sustainability reports for the business years 2024 and 2025."

#### **Item 5 of the Agenda**

Resolution on the remuneration report disclosing the remuneration of the Management Board and the Supervisory Board for the 2023 business year

"The Remuneration Report disclosing the remuneration of the Management Board and the Supervisory Board for the 2023 business year, as attached to this proposed resolution as Enclosure 1 (and available on the website of the Company entered in the Companies Register), shall be adopted."

### **Item 6 of the Agenda**

**Resolution on the Remuneration Policy** 

### **Resolution proposed by the Supervisory Board**

"The amended Remuneration Policy for the members of the Management Board and the members of the Supervisory Board, submitted to the Annual General Meeting attached to this proposed resolution as Enclosure 2 (and available on the website of the Company entered in the Companies Register), shall be adopted."

#### **Item 7 of the Agenda**

Resolution on the daily allowances and the remuneration of the members of the Supervisory Board

"The remuneration of the members of the Supervisory Board for the 2023 business year shall amount to a total of EUR 1,180,000.00, the distribution among the individual members of the Supervisory Board being subject to a resolution by the Supervisory Board. The daily allowances for members of the Supervisory Board shall be set at EUR 1,000.00 per meeting day of the Supervisory Board and per participating member of the Supervisory Board."

### **Item 8 of the Agenda**

Resolution on the authorization of the Management Board, up to and including 30 June 2029:

- (a) to increase the share capital with the approval of the Supervisory Board by a maximum of EUR 80,000,000 through the issue of up to 80,000,000 no-par value bearer shares or registered shares with voting rights against cash contributions or contributions in kind once or in several parts,
- (b) subject to approval by the Supervisory Board, to exclude, if appropriate, the shareholders' subscription rights, provided the share capital is increased
  - (b.a.)for the purpose of implementing an employee participation program either including members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives of the Company or a stock option plan for employees, including members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives of the Company and, where appropriate, of affiliated companies, including, if applicable, through the transfer of shares to an employee participation foundation within the meaning of section 4d (4) of the Income Tax Act, or

#### **Item 8 of the Agenda**

- (b.b.) against contributions in kind, in particular of businesses, establishments, parts of establishments or shares in one or several companies in Austria or abroad, or
- (b.c.) for an over-allotment option (greenshoe), or
- (b.d.) for the adjustment of fractional amounts, and
- (c) to determine, with the approval of the Supervisory Board, the type of shares to be newly issued (bearer shares or registered shares), the issue price, and the other terms and conditions of the issue (authorized capital),

and resolution on the amendment to the Articles of Association of the Company in Art.4 para.3 in accordance with the resolution on authorized capital.

"The Management Board shall be authorized, up to and including 30 June 2029,

- (a) to increase the share capital with the approval of the Supervisory Board by a maximum of EUR 80,000,000 through the issue of up to 80,000,000 no-par value bearer shares or registered shares with voting rights against cash contributions or contributions in kind once or in several parts,
- (b) subject to approval by the Supervisory Board, to exclude, if appropriate, the shareholders' subscription rights, provided the share capital is increased
  - (b.a.) for the purpose of implementing an employee participation program either including members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives of the Company or a stock option plan for employees, including members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives of the Company and, where appropriate, of affiliated companies, including, if applicable, through the transfer of shares to an employee participation foundation within the meaning of section 4d (4) of the Income Tax Act, or



(b.b.) against contributions in kind, in particular of businesses, establishments, parts of establishments or shares in one or several companies in Austria or abroad, or

(b.c.) for an over-allotment option (greenshoe), or

(b.d.) for the adjustment of fractional amounts, and

(c) to determine, with the approval of the Supervisory Board, the type of shares to be newly issued (bearer shares or registered shares), the issue price, and the other terms and conditions of the issue (authorized capital),

and to resolve on the amendment to the Articles of Association of the Company in Art.4 para.3 in accordance with the resolution on authorized capital, so that the provision is as follows:

(3) The Management Board shall be authorized, up to and including 30 June 2029,

- (a) to increase the share capital with the approval of the Supervisory Board by a maximum of EUR 80,000,000 through the issue of up to 80,000,000 no-par value bearer shares or registered shares with voting rights against cash contributions or contributions in kind once or in several parts,
- (b) subject to approval by the Supervisory Board, to exclude, if appropriate, the shareholders' subscription rights, provided the share capital is increased

- (b.a.) for the purpose of implementing an employee participation program either including members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives of the Company or a stock option plan for employees, including members of the Management Board and/or senior executives or exclusively for members of the Management Board and/or senior executives of the Company and, where appropriate, of affiliated companies, including, if applicable, through the transfer of shares to an employee participation foundation within the meaning of section 4d (4) of the Income Tax Act, or
- (b.b.) against contributions in kind, in particular of businesses, establishments, parts of establishments or shares in one or several companies in Austria or abroad, or
- (b.c.) for an over-allotment option (greenshoe), or
- (b.d.) for the adjustment of fractional amounts, and
- (c) to determine, with the approval of the Supervisory Board, the type of shares to be newly issued (bearer shares or registered shares), the issue price, and the other terms and conditions of the issue (authorized capital).

The Supervisory Board is authorized to resolve on the amendment to the Articles of Association of the Company resulting from issue of shares from authorized capital."

#### **Item 9 of the Agenda**

**Election of a member of the Supervisory Board** 

### **Resolution proposed by the Supervisory Board**

"Prof. Dr. Dr.h.c. Monika Henzinger, born on 22 April 1966, shall be elected member of the Supervisory Board.

The election shall be effective as of the end of the 25th Annual General Meeting for a term of office until the end of the Annual General Meeting resolving on the approval of the actions of the Management Board and the Supervisory Board for the 2026 business year. As the current number of ten members of the Supervisory Board elected by the Annual General Meeting of the Company is to remain unchanged, it follows from the expiry of Dr. Christian Kuhn's Supervisory Board mandate that a member has to be newly elected to the Supervisory Board in order to again reach the number of ten members elected by the Annual General Meeting."



## **General debate**



# Voting



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